NEX WAY The Rising Cost of Fraud

Projected Market Growth

- Fraud prevention market set to grow from \$42B (2023) to \$277B (2032)
- CAGR: 23.3%

Key Fraud Trends

Gen Z First-Party Fraud

• 42% of Gen Z customers admit to willingness to commit first-party fraud



Advanced Cyberattacks

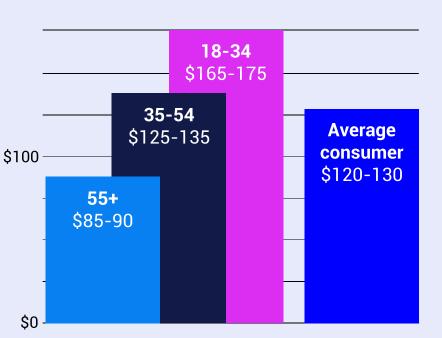
• Tools like GenAI and LLMs empower precise, hard-to-detect attacks

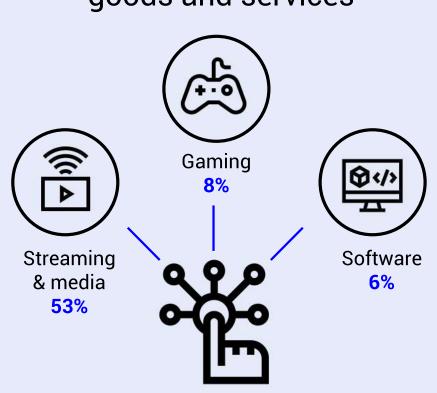
Common Threats

- Credit Card Fraud
- Chargebacks
- Account Takeovers
- Gift Card Fraud

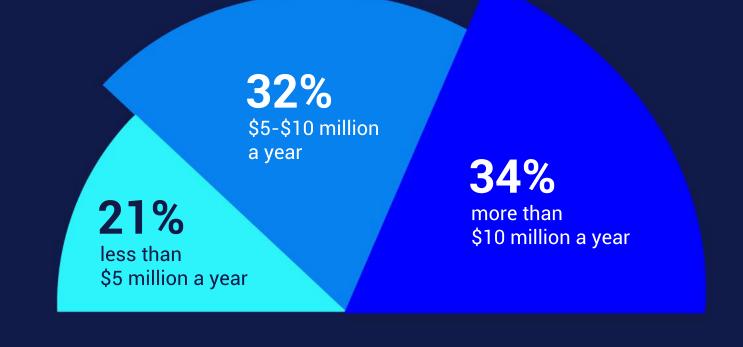
The challenge for digital businesses? Finding the right balance between robust fraud prevention and seamless customer experiences

Digital goods market spend Transactions have increased by \$135 billion 70% in 2024 in the last 2 years Spending on digital goods Top categories for digital goods and services by age group \$200





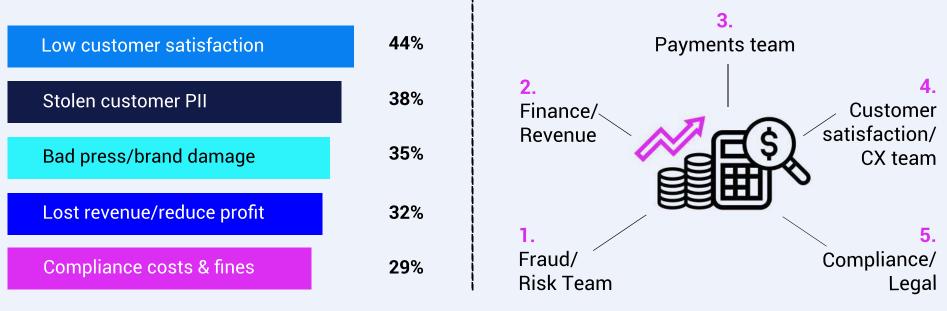
Fraud costs for digital goods companies



Consequences of fraud for digital goods brands

Low customer satisfaction	44

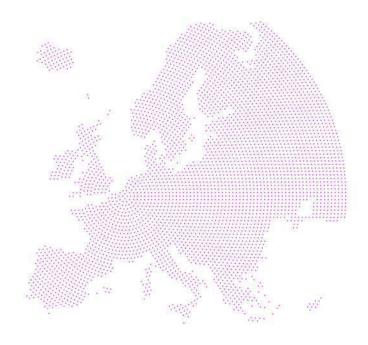
Teams affected by fraud



Regional insights: Global fraud detection & prevention market

Europe

- Second-Largest Market: Growth spurred by cyberattacks and online transaction shifts
- Strong Legal Framework: GGDPR, AMLD, and PSD2 mandate enhanced fraud prevention
- Consumer Protection: High demand for secure, legally compliant solutions



SELLING ONLINE IN WESTERN EUROPE >

SELLING ONLINE IN EASTERN EUROPE & BALTICS >



Asia Pacific

- Emerging Market: Fueled by digitalization, eCommerce, and mobile payments
- High Vulnerability: Large transaction volumes attract fraudsters
- Sector Focus: Banking, telecom, insurance, and government lead in technology adoption

SELLING ONLINE IN EMERGING MARKETS >

Latin America

- eCommerce Surge: Growing online shopping and mobile payments drive demand for fraud prevention
- High Fraud Rates: Card-not-present (CNP) fraud and account takeovers are major challenges
- Security Gaps: Limited adoption of advanced tools leaves businesses vulnerable

SELLING ONLINE IN LATIN AMERICA >

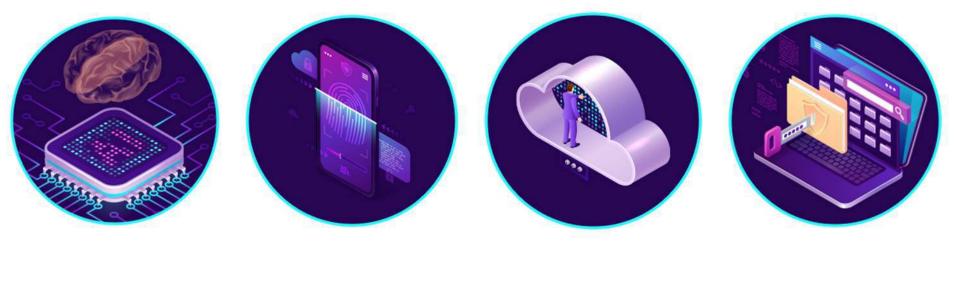




North America

- Rising Fraud Cases: Increasing incidents of identity theft, payment fraud, and money laundering
- Tech Advancement: AI, machine learning, and big data analytics adoption
- Regulatory Compliance: Strict standards like PCI DSS, SOX, and HIPAA drive robust measures

2025 Fraud Prevention Trends Key Technologies



AI & Machine Learning

Biometric Authentication **Cloud-Based Solutions**

Advanced Data Intelligence